



## **Executive Summary of Bid Evaluation Report**

**Project Title: Design, Supply, Delivery, Installation, Testing, Commissioning Integration and Management of Private 5G Network at the Port of Walvis Bay for a period of 12 Months**

**Procurement Reference Number: CS/EOI/NAMPORT-3677/2025**

1. Scope of Contract: Design, Supply, Delivery, Installation, Testing, Commissioning Integration and Management of Private 5G Network at the Port of Walvis Bay for a period of 12 Months
2. Procurement method used: Expression of Interest (EOI)
3. Date of Invitation of Bids: 15 August 2025
4. Closing date for submission of bids: 03 October 2025 @12h00 PM
5. Date and place of opening of bids: 03 October 2025, Namport Procurement Boardroom 12h10 PM
6. Number of bids received by closing date: Seven (7)
7. Responsiveness of bids: Three (3)



8. Non-Responsive bids: Four (4)

<b>Bidder's Name</b>	<b>Responsive or Not Responsive (Yes/ No)</b>	<b>Reasons Why Bid is Not Responsive</b>
Telecom Namibia Ltd	No	<p>a) Telecom Namibia Ltd did not proceed to the technical evaluation stage because they failed to meet the mandatory minimum qualification requirement for proven experience with private mobile network deployments.</p> <p>Specifically, the bidder did not submit documentary proof demonstrating that they have successfully completed at least one advanced LTE (eLTE), 4G/LTE-A, or private mobile network implementation project in an industrial, port, or similar critical infrastructure environment within the last five years.</p> <p>Without this required evidence, the bid evaluation committee was unable to verify or assess Telecom Namibia Ltd's experience, resulting in their disqualification from further technical evaluation and scoring, in accordance with the criteria set out in the Expression of Interest (EOI).</p> <p>b) Telecom Namibia Ltd also did not meet the minimum qualification requirement for "Ability to Supply Equipment Meeting Specifications for CRAN-Granted Spectrum." The bidder failed to submit the required Manufacturers' Authorization (from the OEM - ZTE) for the 5G base station products proposed in their technical submission.</p> <p>Without this documentary proof, the bid evaluation committee could not verify that the equipment offered was functionally equivalent to or exceeded the technical specifications outlined in the Terms of Reference, nor that it was approved by CRAN for operation with the granted spectrum license.</p>



		As a result, Telecom Namibia Ltd was disqualified from proceeding to the technical evaluation and scoring, in accordance with the criteria set out in the Expression of Interest (EOI).
Veya Information Communication Technology (PTY) Ltd	Yes	
Mobile Telecommunications Ltd	Yes	
LMH Investment CC JV Kingsignal Technology Co Ltd	No	<p>a) LMH Investment CC JV Kingsignal Technology Co Ltd did not proceed to the technical evaluation stage because they failed to meet the mandatory minimum qualification requirement for proven experience with private mobile network deployments.</p> <p>In addition to not submitting proof of relevant project experience for the joint venture, the bidder also failed to provide evidence of experience for the JV partner, Kingsignal Technology Co. Ltd.</p> <p>The absence of such documentation meant the bid evaluation committee could not verify or assess the technical capability and relevant experience of either party within the joint venture, resulting in disqualification from further technical evaluation and scoring, in accordance with the criteria set out in the Expression of Interest (EOI).</p> <p>b) LMH Investment CC JV Kingsignal Technology Co Ltd did not satisfy the minimum qualification requirement for “Ability to Supply Equipment Meeting Specifications for CRAN-Granted Spectrum.”</p>



		<p>The joint venture failed to submit Manufacturers' Authorization (from the OEM) for the 5G base station products proposed in their technical submission.</p> <p>Without this essential documentation, the bid evaluation committee could not confirm that the equipment met the technical specifications or was approved by CRAN for use with the granted spectrum license.</p> <p>As a result, LMH Investment CC JV Kingsignal Technology Co Ltd was disqualified from proceeding to the technical evaluation and scoring, in accordance with the EOI requirements.</p>
Panamax Inc.	Yes	
TelTech Thompson Electronics & Technology	No	<p>a) TelTech Thompson Electronics &amp; Technology did not proceed to the technical evaluation stage because they failed to meet the mandatory minimum qualification requirement for proven experience with private mobile network deployments.</p> <p>The project completion reference they submitted pertained to VHF and Microwave implementation projects, which do not demonstrate the specific expertise required for advanced LTE (eLTE), 4G/LTE-A, or private mobile network deployments in industrial, port, or similar critical infrastructure environments.</p> <p>VHF and Microwave technologies differ fundamentally from private mobile networks in terms of architecture, operational complexity, integration capabilities, and regulatory standards. As a result, the bid evaluation committee could not verify or assess TelTech Thompson Electronics &amp; Technology's experience against the criteria set out in the Expression of Interest (EOI), leading to their disqualification from further technical evaluation and scoring.</p> <p>b) TelTech Thompson Electronics &amp; Technology also failed to meet the minimum qualification requirement for "Ability to Supply Equipment Meeting Specifications for CRAN-Granted Spectrum."</p> <p>The bidder did not provide Manufacturers' Authorization (from the OEM – Spider Radio for the 5G base station products included in their technical proposal, from the OEM.</p>



		<p>This omission prevented the bid evaluation committee from verifying compliance with the required technical specifications and CRAN approval for the proposed equipment. Consequently, TelTech Thompson Electronics &amp; Technology was disqualified from further technical evaluation and scoring, as stipulated in the EOI criteria.</p>
Sedna Industrial IT Solutions (Pty) Ltd	No	<p>a) The bidder, Sedna, is an international company that failed to meet the minimum requirement for robust after-sales support as stipulated in the EOI.</p> <p>Sedna did not submit documentary proof demonstrating the ability to provide comprehensive after-sales support for the Private 5G Network, including a registered local presence in Namibia capable of primary coordination and initial on-site response.</p> <p>Furthermore, there was no evidence or statement of intent regarding the establishment of a local presence, as required. As a result, Sedna’s submission was found non-compliant with this mandatory criterion and was not considered further in the evaluation process.</p>



**9. Price comparison for bids that are substantially responsive: Not Applicable**

Commercial verification (detailed pricing and financial terms) is intentionally excluded from the EOI stage. The EOI's main purpose is to identify and shortlist technically qualified and capable firms, not to compare commercial offers. Full commercial evaluation will be conducted during the Request for Proposal (RFP) stage, after shortlisting.

**10. Best Evaluated Bid:**

Based on the evaluation of Expressions of Interest, it is recommended that **Veya Information Communication Technology (PTY) Ltd, Mobile Telecommunications Ltd and Panamax Inc.** be shortlisted for the next stage of the Private 5G Mobile Network implementation project, as these firms meet the minimum qualification requirements and demonstrate the necessary technical expertise, relevant experience, and organizational capacity as outlined in the EOI.

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**Chairperson: Bid Evaluation Committee**

**Date:** 14 November 2025